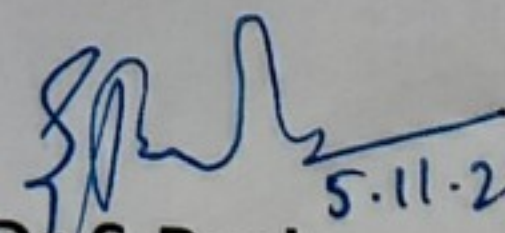


Dr. Ambedkar Institute of Technology, Bengaluru
Department of Master of Business Administration

The enclosed documents are verified and approved.

HOD



5.11.2022

Dr. S. Baskaran

Professor and Head
Dept. of Master of Business Administration
Dr. Ambedkar Institute of Technology
Bangalore-560 056

Memorandum of Understanding
Between
Dr. Ambedkar Institute of Technology and
Grahtek, Bangalore, India

This MOU is entered into on the 24th day June 2021 by and between Dr. Ambedkar Institute of Technology and Grahtek, to establish an Industry-Academia relationship in the Industry Readiness Training and certification providing a framework for collaboration between the above said organizations.

About Grahtek

Grahtek is a Digital, IT Consulting and Services Company offering solutions and training to Enterprises, ISVs, E-Commerce, Small & Medium Enterprises, TechEd & Academia in addressing business challenges by a consultative and solution driven approach. Grahtek Training services are in the areas of Data Sciences & Industry Analytics 4.0, Digital and Social Media Marketing, Data Management by Microsoft Excel, Employability and Skill Readiness, Industry 4.0 courses. We work on Discrete and Hybrid Engagement Model adapting Industry's Best practices.

About Dr. Ambedkar Institute of Technology

Dr. AIT was started in the year 1980 under the auspices of Panchajanya Vidya Peeta Welfare Trust. Being a premier and oldest engineering college in the state of Karnataka Dr. AIT is situated in the garden city Bangalore. Aided by Government of Karnataka, is affiliated to VTU Belagavi, Karnataka & approved by AICTE, New Delhi. An autonomous institution offering 11 under graduate programs, 10 post graduate programs & having 15 research centers. The college is recognized for its excellent academic achievements and granted TEQIP-1, 2 & 3 financial assistance under World Bank Scheme.

1. Pursuit of MOU

The MOU between Dr.AIT and Grahtek emphasizes on collaboration of Futuristic Training, Knowledge and Development for Career Growth and Higher Employability among Students, Professors and Professionals. Grahtek shall work with Professional Excellence team of Dr. AIT to conduct Certificate Programs in the aforesaid Grahtek's Training Services. This joint initiative will be to create a knowledge eco-system and achieve strides by both the organizations.



2. Areas of Collaboration

- Grahtek and Dr. AIT to collaborate for knowledge building activities, consultancy, sharing of intellectual resources, practical training, sharing of people for key initiatives.
- Dr. AIT will provide Infrastructure, Marketing and Sales Support for all the mutually Training and Certificate Courses agreed upon. The infrastructure shall comprise of office space, Computer, Stationery Internet Connectivity and Resource Person.
- Grahtek shall lead the Marketing and Sales Programs and Campaigns jointly working with Dr. AIT Team for enrollment and membership. The marketing and Sales Collateral will be designed, created and offered for each and individual respective program.
- The training programs will be conducted by empanelled Grahtek Trainers bringing in competence and value addition to each training program. Course Delivery, Collateral Support assessment and Certification will be offered by Grhatek. A joint certificate will be provided by Grahtek and Dr. AIT.
- Grahtek will be keen to conduct Training Program upon minimum number of enrollments.

3. MOU terms & Conditions

The MOU key engagement and activities will be executed based on agreed timelines by both parties, subject to the availability of personnel, infrastructure and necessary resources from Grahtek and Dr. AIT. Any violation of the MoU shall be dealt by discussion and amicably settled with consent of both organizations.

4. Intellectual Property

Each party to this MOU shall own the intellectual property (IP) conceived or first reduced to practice solely by its employees or agents in furtherance of projects or activities.

5. Confidentiality

There will be confidentially maintained for all formats of information and communication. There will be no duplication and re-use of any material of Grahtek and Dr. AIT. Information listed by both the parties in public domain will be utilized in the right context. Collaborating parties agree to exchange as widely as is practicable such items as publications and journals, trade and industry journals, and reference materials.

6. MOU Timeline

This MOU will be mutually accepted upon consent for a timeline of 1 year. Grahtek and Dr. AIT will review end of year-1, for any changes unless terminated or replaced with a new MOU. Any inclusion in change will have an addendum. This Memorandum shall come into effect when signed

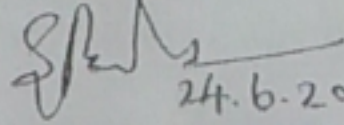
by both parties. During the period Memorandum may be amended as required, subject to approval by each institution.

7. Commercial

Grahtek and Dr. AIT agree upon fee share of 50% of each enrolment/student per training program. Dr. AIT shall transfer fees to Grhatek's Business Account for each enrollment and independent certificate course conducted. GST shall be settled as per norms.

8. Approvals

This MOU requires the approval of key decision makers of Dr. AIT and Grahtek.



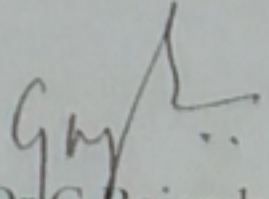
24.6.2021

Dr. S. BASKARAN
Associate Professor & Head, MBA
Dr. Ambedkar Institute of Technology
Bangalore - 560 056

Signed by:

For Dr. AIT, Bangalore

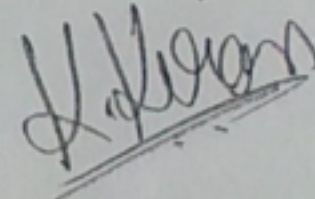
For Grahtek, Bangalore



Dr. G. Rajendra

Principal

Dr. Ambedkar Institute of Technology



Koppada Kiran

Managing Director

Grahtek

Date: 24/6/2021

Date: 24/06/21



MEMORANDUM OF UNDERSTANDING

BETWEEN



SMI Global Learning Pvt. Ltd., Bangalore
(Brands: Stock Market Institute & Stockbyte)

AND



Date: 12th May, 2022

MEMORANDUM OF UNDERSTANDING

Between

M/s. SMI Global Learning Pvt. Ltd., Bangalore

And

Dr. Ambedkar Institute of Technology, Bangalore

This Memorandum of Understanding is made on this day of, 12th May, 2022 between M/s. SMI Global Learning Pvt. Ltd. (Brands: Stock Market Institute & Stockbyte), having its registered Office at 2307, 12th Main, 3rd Block Jayanagar, Bengaluru, Karnataka 560011, represented by its Director, Mrs Victoria D'sa (hereinafter referred to as the FIRST PARTY) and Dr. S. Baskaran, Prof. & Head, Department of MBA, Dr. Ambedkar Institute of Technology, Bangalore-560056 (hereinafter referred to as the SECOND PARTY).

Whereas the FIRST PARTY M/s. SMI Global Learning Pvt. Ltd. Is an established company at Bangalore, offering courses physically under Stock Market Institute and Finance Learning App (Stockbyte) offering various Certificate courses along with certification to Under Graduate and Post Graduate Students.

Whereas the SECOND PARTY Dr. Ambedkar Institute of Technology, Bangalore is a registered institute, currently offering Engineering & Management Courses.

AND whereas first party at M/s. SMI Global Learning Pvt. Ltd. is willing to join hands as Industry Partner with Dr. Ambedkar Institute of Technology, Bangalore. BOTH PARTIES have agreed to enter a Memorandum of Understanding (MoU) and also have agreed to accept the following terms & conditions with a common intention of being legally bound by them.

Whereas the FIRST PARTY is desirous of offering the following programs to the students of the Second Party, as an Industry partner.

Programs offered:

1. Value Added Programs of SMI
 2. Certifications on Capital Markets of SMI
 3. Free sessions on demand about Understanding Stock Markets and Financial Planning.
 4. Bite Size Courses of SMI
 5. Students can attend all the Live sessions, Sector Analysis, Stock Dictionary, Master Sessions, Live Market Sessions, Technical Analysis concept Learning, IPO outlook & more
 6. Access to Virtual Trading Platform
 7. Access to course content/training materials for professional courses, International Qualifications and Certifications etc.
- (There is no commercial involvement to subscribe the app for the next 1 year. International qualifications, professional courses that comes under premium course will have a price of theirs at concessional rates.
 - Students will have to pay for the assessments and certificates)

The following outlines are responsibilities of both the parties.



Responsibilities of First Party (Stock Market Institute)

1. Create a referral Code to avail the Free subscription
2. Will ensure quality delivery of the programs by trained faculties or industry experts on App or other mediums as agreed upon.
3. Delivery of the programs and Certification Programs on the app for agreed programs/certifications in prior.
4. Issue of certificates to students who successfully complete the course and clear the assessment.
5. Will give access to Live Sessions and Seminars held on app.

Responsibilities of Second Party (Institute)

- a) Complete list of students with their email ID's and mobile numbers to be provided to SMI, for them to create batches and send them invite so that they can download the app and start attending sessions, for joint certification (if required by the institution).
- b) College/University should give the details of choice of certificates for their students (batch wise) during signing up of the MOU. Any changes in future may not be entertained, as the students details would be enrolled with the respective global bodies and the fee paid towards the same will not be refundable)

Payment Terms

- None

Duration of the agreement

- c) The agreement shall be valid initially for a period of **One Year (2022-23)** and the agreement will be automatically renewed, unless terminated.
- d) Both the parties shall have the right to terminate the MoU in the event of violation of any of the conditions, by giving three months' notice. In such an event, the students already admitted shall be enabled to complete their course of study and appear for the relevant examinations. The obligations of both parties will continue to be in force during such period, irrespective of termination of the MoU.
- e) In case the parties decide against further renewal of the agreement after expiry, it shall be the responsibility of both the parties to ensure that the students already enrolled shall continue and complete the course as per provisions of this MoU and for this purpose the MoU shall be operative.

Program Cycle

Program cycle will be decided as per mutual consent.



Jurisdiction

In the event of any disputes between the parties, only the courts in Bangalore city shall have exclusive jurisdiction. But no court case shall be preferred by either party until Arbitration has been resorted to and proved unfruitful.

Amendment to the MoU

During the operation of the MoU, circumstances may arise which may call for amendment / alteration in the MoU, which shall be mutually discussed and agreed upon in writing and shall form the part of the original MoU.

Arbitration

Any dispute arising with regard to any aspect of this MoU shall be settled through mutual consultation and written consent by the parties to this MoU.

In case settlement is not arrived at, the dispute will come under the purview and provisions of Indian Arbitration and Conciliation Act 1996 of Government of India and the area of jurisdiction will be Bangalore.

The term 'First Party' and the 'Second Party' aforementioned, unless repugnant to the context shall mean and include their successors in office, authorized representatives and assignees etc.

Having gone through each and every condition of this MoU and having understood it clearly, both the parties affix their signatures below as attesting to this deed on 12th May 2022.

for First Party

Signature: _____

Name: **Victoria D'sa**

Designation:

Director

SMI Global Learning Pvt. Ltd., Bangalore

Place: Bengaluru

Date:

for Second Party

Signature: _____

Name: **Dr. S. Baskaran**

Designation: **Prof. & Head,**

Department of MBA

Dr. Ambedkar Institute of Technology

Place: Bengaluru

Date:

Witnesses

1. Dr. S. Gowrishankar, Dean (III)

2. Dr. Mahalinga V Mandi, Dean (P&D)

